

# MILES TALBOTT FURNITURE

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## MILES TALBOTT



For Immediate Release

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### MILES TALBOTT FURNITURE TO INTRODUCE B. SMITH UPHOLSTERY COLLECTION

*Miles Talbott Welcomes B. Smith Home*

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HIGH POINT, N.C. – Miles Talbott Furniture is excited to announce their partnership with Barbara Smith to introduce her custom upholstery collection, B. Smith Home.

Barbara, or B. as she is affectionately known, is a pioneer in the lifestyle category whose talents and expertise span a wide range of specialties. B. Smith is a fashion model turned lifestyle expert, television personality and restaurateur. An African-American who is at the forefront of a trans-cultural movement, she possesses a unique ability to merge cultures through a shared appreciation for style.

The B. Smith Home Collection will feature over twenty pieces within six style families and approximately twenty new fabric patterns.

The B. Smith look embodies contemporary design inspired by transcultural influences. “That look,” Smith simply states, “is ‘Afrasian’ and it fills a void in the market. It’s about mixing the best in each culture to create something beautiful.” Believing in an accessible approach to design, B. Smith merges eclectic style with ethnic influences that draw their inspiration from her world travels as a model, author, and business professional.

The unique frames in the B. Smith Home Collection feature clean, crisp lines with modern interpretations. Rich colors and a multitude of textures and dramatic patterns lend a global influence to the fabrics selected. “The fabrics are a blend of Asian, African and Caribbean influences,” stated Smith. “When paired with the sophisticated lines in the frames the result is quite dramatic.”

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“Our customer base has been asking for more transitional styles and her designs are stunning,” said George Jordan, Miles Talbott President. “The creativity and energy that B. brings to our team is very exciting. Her positive impact will be immediately felt by our extended retail family.”

Smith’s furniture collection for Miles Talbott is a natural evolution of her lifestyle brand. Her brand includes the successful B. Smith with Style® Home Collection sold exclusively for the past eight years at Bed Bath & Beyond® stores nationwide. Smith also extends her lifestyle expertise as the owner of three successful B. Smith restaurants in New York City, Washington D.C. and Sag Harbor. Her flagship New York restaurant is celebrating its 24th year in business, while her restaurant in Washington, D.C., recently marked its 15th anniversary, Smith’s Sag Harbor restaurant celebrated its 12th season in May of this year. B. Smith is also the author of two tabletop books on entertaining with a third Southern style cookbook coming out this November. She also recently launched a collection of interactive DVD cookbooks, all intimate reflections of her lifestyle authority and expertise in style.

Miles Talbott will introduce the B. Smith Home Collection at the October High Point Furniture Market. The Collection targets designers, better department and furniture specialty stores.

## About Miles Talbott

Miles Talbott was founded in 1993 by Michael Thomas Furniture to expand its offering of top quality furniture for the growing market of lifestyle upholstery. On the web at [www.MilesTalbottFurniture.com](http://www.MilesTalbottFurniture.com), The Miles Talbott High Point Showroom is located at 1690 English Street.

## About B. Smith

B. Smith is a fashion model turned lifestyle expert – TV talk show host, author, entertainer, brand spokesperson and entrepreneur – an African American woman who easily merges cultures through a shared appreciation for style. The first African American featured on the cover of Mademoiselle magazine, she is credited with myriad other milestones: the first black woman to have a national lifestyle brand, the first to sell products nationwide at Bed, Bath and Beyond, the first to publish an entertaining/cooking tabletop book (she will publish her third book this November) and the first to have a nationally distributed television lifestyle show. Earlier this year, B. Smith was recognized with a BET Honors award for entrepreneurship.

The first African American woman on the board of directors of the Culinary Institute of America, B. runs three successful restaurants in New York City, Washington, DC, and Sag Harbor (Long Island), NY. Her DC restaurant in Union Station is the site of the Presidential Suite used when the President traveled by rail in the early 1900s before Air Force One. It hosted one of the official Inaugural gala events for President Obama. Please learn more at [www.BSmith.com](http://www.BSmith.com).

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